

CONCESSION GROSS SALES **JANUARY 2020**

Last Update: 3/12/2020 Finance and Budget Division



ADVERTISING								
DUTYFREE								
F&B								JAN2020
RETAIL								JAN2019
SERVICES								
RAC								
Ç	60	\$10 \$	\$20 \$:	30 \$4	10 \$5	50 \$6	50 \$7	0 MILLIONS

ADVERTISING	JANUARY 2020	JANUARY 2019	CHANGE
T1	\$260,649	\$219,292	+18.9%
T2	\$320,071	\$264,974	+20.8%
T3	\$411,211	\$360,676	+14.0%
T4	\$493,158	\$568,765	-13.3%
T5	\$242,643	\$201,209	+20.6%
T6	\$233,574	\$165,713	+41.0%
T7	\$333,737	\$476,436	-30.0%
T8	\$100,987	\$91,990	+9.8%
TBIT	\$1,455,011	\$1,462,087	-0.5%
TOTAL	\$3,851,041	\$3,811,143	+1.0%

RAC	JANUARY 2020	JANUARY 2019	CHANGE
LAX	\$61,911,603	\$60,946,013	+1.6%
TOTAL	\$61,911,603	\$60,946,013	+1.6%

DUTY FREE	JANUARY 2020	JANUARY 2019	CHANGE
T2	\$473,844	\$673,045	-29.6%
T3	\$0	\$67,424	-100.0%
T4 DUTY	\$607,340	\$614,806	-1.2%
T5 FREE	\$29,735	\$44,839	-33.7%
T6	\$237,447	\$263,851	-10.0%
T7	\$329,640	\$383,663	-14.1%
TBIT	\$17,559,040	\$18,413,066	-4.6%

COMMENTS:

Overall, Concession sales are down 1.3% (\$1.82m). In-Terminal Concession sales are down 3.6% (\$2.78m), compared to the 1.5% enplaned passenger (PAX) decline during the same period.

Advertising sales are up 1% (\$40k).

ווטע	FREE	JANUART 2020	JANUART 2019	CHAINGE
T2		\$473,844	\$673,045	-29.6%
T3		\$0	\$67,424	-100.0%
T4	DUTY	\$607,340	\$614,806	-1.2%
T5	FREE	\$29,735	\$44,839	-33.7%
T6		\$237,447	\$263,851	-10.0%
T7		\$329,640	\$383,663	-14.1%
TBIT		\$17,559,040	\$18,413,066	-4.6%
TOTAL		\$19,237,047	\$20,460,694	-6.0%

Duty Free sales are down 6.0% (\$1.22m), while Int'l PAX traffic has declined 0.7% YoY. **T4 & T6:** Increase in sales due positive flight changes. **Other terminals:** The new coronavirus have an adverse impact on pax activity and sales.

F & B	JANUARY 2020	JANUARY 2019	CHANGE
T1	\$3,130,408	\$3,601,405	-13.1%
T2	\$2,696,076	\$2,570,794	+4.9%
T3	\$2,473,207	\$2,484,253	-0.4%
T6	\$3,241,046	\$3,167,678	+2.3%
TBIT	\$5,536,722	\$5,478,673	+1.1%
TCM TERM.	\$17,077,458	\$17,302,803	-1.3%
T4	\$4,031,708	\$3,841,914	+4.9%
T5	\$3,717,115	\$3,803,068	-2.3%
T7	\$2,835,258	\$2,859,325	-0.8%
T8	\$897,138	\$913,394	-1.8%
NON-TCM TERM.	\$11,481,220	\$11,417,701	+0.6%
TOTAL	\$28,558,677	\$28,720,504	-0.6%

F & B sales are down 0.6% (\$162k), which is better than the decrease in PAX of 1.5%. Sales in TCM terminals are down 1.3% (\$225k), while TCM terminals PAX are down 2.8%. Sales in Non-TCM terminals are up 0.6% (\$64k), while the PAX in Non-TCM terminals are up 0.7%.

Retail sales are down 7% (\$1.11m). TCM terminals sales are down 10.6% (\$1.19m) compared to the 2.8% decrease in TCM terminals PAX numbers. Sales in Non-TCM terminals are up 1.9% (\$86k), while PAX numbers in Non-TCM terminals are up 0.7%.

Gross sales from Services are down 4.1% (\$332k). This is primarily because the increase in Alclear (\$+385k) and Smarte Carte (+\$49k) are unable to offset the decline from the others i.e. Lenlyn (-\$640k), New Zoom (-\$64k), and Boingo (-\$48k).

RAC sales are up 1.6% (\$966k). On the per PAX basis, it is up 3.1%.

RETAIL	JANUARY 2020	JANUARY 2019	CHANGE
T1	\$1,260,737	\$1,413,980	-10.8%
T2	\$1,303,884	\$1,304,659	-0.1%
Т3	\$604,601	\$508,257	+19.0%
T6	\$1,260,579	\$1,270,917	-0.8%
TBIT	\$5,637,867	\$6,762,175	-16.6%
TCM TERM.	\$10,067,667	\$11,259,988	-10.6%
T4	\$1,905,649	\$1,708,322	+11.6%
T5	\$1,133,541	\$1,223,467	-7.4%
T7	\$1,429,011	\$1,456,170	-1.9%
T8	\$247,328	\$241,737	+2.3%
NON-TCM TERM.	\$4,715,530	\$4,629,695	+1.9%
TOTAL	\$14,783,197	\$15,889,683	-7.0 %



SERVICES	JANUARY 2020	JANUARY 2019	CHANGE
T1	\$545,143	\$441,950	+23.3%
T2	\$978,632	\$960,786	+1.9%
T3	\$344,547	\$287,290	+19.9%
T4	\$963,709	\$936,994	+2.9%
T5	\$334,971	\$364,771	-8.2%
T6	\$534,197	\$541,965	-1.4%
T7	\$479,020	\$562,322	-14.8%
T8	\$23,589	\$35,983	-34.4%
TBIT	\$3,603,859	\$4,007,946	-10.1%
TOTAL	\$7,807,667	\$8,140,007	-4.1%



CONCESSION GROSS SALES PER ENPLANEMENT JANUARY 2020

Last Update: 3/12/2020 Finance and Budget Division

	D AIRPORTS							
CONCESSION	JANUARY 2020	JANUARY 2019	CHANGE	A D. /FDTICIALC				
ADVERTISING	\$1.21	\$1.18	+2.5%	ADVERTISING				
DUTYFREE 1	\$14.43	\$15.13	-4.6%	DUTYFREE				
F&B	\$8.97	\$8.89	+0.9%					
RETAIL	\$4.64	\$4.92	-5.6%	F&B			_	■ JAN2020
				RETAIL			_	JANZUZU
SERVICES	\$2.45	\$2.52	-2.7%					JAN2019
IN-TERMINAL CON.	\$23.32	\$23.84	-2.2%	SERVICES				
RAC	\$19.45	\$18.86	+3.1%	RAC				
OFF-TERMINAL CON.	\$19.45	\$18.86	+3.1%	10.10				
TOTAL CONCESSION	\$42.77	\$42.70	+0.1%	\$0	\$5 \$10	\$15	\$20	\$25
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ADVERTISING	JANUARY 2020	JANUARY 2019	CHANGE					
222				LAX				■JAN2020
LAX	\$1.21	\$1.18	+2.5%	LAX				JAN2019
TOTAL	\$1.21	\$1.18	+2.5%	\$0.0 \$0.3	\$0.5 \$0.8 \$1		\$1.8	\$2.0
DUTY FREE 1	LANULA DV 2020	144U14 DV 2040	CHANGE	, , , , , , , , , , , , , , , , , , ,	,0.5 ,0.6 ,1	1.0 71.5 71.5	71.0	72.0
DUTY FREE ¹	JANUARY 2020	JANUARY 2019	CHANGE	Т2				
T2	\$6.59	\$8.75	-24.6%					
T3	\$0.00	\$1.47	-100.0%	T3				
T4	\$8.25	\$8.80	-6.3%	T4				■JAN2020
T5 DUTY	\$0.08 ²	\$0.12 ²	-31.4%	T5				JAN2019
T6	\$2.46	\$2.81	-12.4%	T6				
T7	\$8.62	\$9.87	-12.7%	T7				
				TBIT				_
TBIT	\$26.79	\$27.92	-4.1%		4- 4	4	4	400
TOTAL	\$14.43	\$15.13	-4.6%	\$0	\$5 \$10	\$15 \$20	\$25	\$30
F & B	JANUARY 2020	JANUARY 2019	CHANGE					
T1	\$9.46	\$9.39	+0.8%	T1				
T2	\$8.51	\$8.03	+6.0%	T2				
T3	\$8.35	\$8.38	-0.4%	T3				■JAN2020
T6	\$10.05	\$10.09	-0.4%	Т6				JAN2019
TBIT	\$8.13	\$7.95	+2.3%					
TCM TERM.	\$8.77	\$8.64	+1.5%	TBIT				
T4	\$9.23	\$9.73	-5.2%	T4				
T5	\$10.47	\$10.35		T5				
15								
			+1.1%					
Т7	\$8.76	\$8.36	+4.8%	Т7		-		
Т7	\$8.76	\$8.36	+4.8%	T7 T8	ca ca	60 610	¢12	¢14
T7 T8	\$8.76 \$7.41	\$8.36 \$7.40	+4.8% +0.2%	Т7	2 \$4 \$6	\$8 \$10	\$12	\$14
T7 T8 NON-TCM TERM. TOTAL	\$8.76 \$7.41 \$9.28 \$8.97	\$8.36 \$7.40 \$9.30 \$8.89	+4.8% +0.2% -0.2% +0.9%	T7 T8	\$4 \$6	\$8 \$10	\$12	\$14
T7 T8 NON-TCM TERM. TOTAL RETAIL	\$8.76 \$7.41 \$9.28 \$8.97 JANUARY 2020	\$8.36 \$7.40 \$9.30 \$8.89 JANUARY 2019	+4.8% +0.2% -0.2% +0.9% CHANGE	T7 T8 \$0 \$2	2 \$4 \$6	\$8 \$10	\$12	\$14
T7 T8 NON-TCM TERM. TOTAL	\$8.76 \$7.41 \$9.28 \$8.97	\$8.36 \$7.40 \$9.30 \$8.89	+4.8% +0.2% -0.2% +0.9%	T7 T8	2 \$4 \$6	\$8 \$10	\$12	\$14
T7 T8 NON-TCM TERM. TOTAL RETAIL	\$8.76 \$7.41 \$9.28 \$8.97 JANUARY 2020	\$8.36 \$7.40 \$9.30 \$8.89 JANUARY 2019	+4.8% +0.2% -0.2% +0.9% CHANGE	T7 T8 \$0 \$2	\$4 \$6	\$8 \$10	\$12	
T7 T8 NON-TCM TERM. TOTAL RETAIL T1 T2	\$8.76 \$7.41 \$9.28 \$8.97 JANUARY 2020 \$3.81 \$4.12	\$8.36 \$7.40 \$9.30 \$8.89 JANUARY 2019 \$3.68 \$4.07	+4.8% +0.2% -0.2% +0.9% CHANGE +3.4% +1.0%	T7 T8 \$0 \$2 T1 T2	2 \$4 \$6	\$8 \$10	\$12	\$14
T7 T8 NON-TCM TERM. TOTAL RETAIL T1 T2 T3	\$8.76 \$7.41 \$9.28 \$8.97 JANUARY 2020 \$3.81 \$4.12 \$2.04	\$8.36 \$7.40 \$9.30 \$8.89 JANUARY 2019 \$3.68 \$4.07 \$1.71	+4.8% +0.2% -0.2% +0.9% CHANGE +3.4% +1.0% +19.1%	T7 T8 \$0 \$2 T1 T2 T3	2 \$4 \$6	\$8 \$10	\$12	
T7 T8 NON-TCM TERM. TOTAL RETAIL T1 T2 T3 T6	\$8.76 \$7.41 \$9.28 \$8.97 JANUARY 2020 \$3.81 \$4.12 \$2.04 \$3.91	\$8.36 \$7.40 \$9.30 \$8.89 JANUARY 2019 \$3.68 \$4.07 \$1.71 \$4.05	+4.8% +0.2% -0.2% +0.9% CHANGE +3.4% +1.0% +19.1% -3.5%	T7 T8 \$0 \$2 T1 T2	2 \$4 \$6	\$8 \$10	\$12	■JAN2020
T7 T8 NON-TCM TERM. TOTAL RETAIL T1 T2 T3 T6 TBIT	\$8.76 \$7.41 \$9.28 \$8.97 JANUARY 2020 \$3.81 \$4.12 \$2.04 \$3.91 \$8.28	\$8.36 \$7.40 \$9.30 \$8.89 JANUARY 2019 \$3.68 \$4.07 \$1.71 \$4.05 \$9.82	+4.8% +0.2% -0.2% +0.9% CHANGE +3.4% +1.0% +19.1% -3.5% -15.6%	T7 T8 \$0 \$2 T1 T2 T3	\$4 \$6	\$8 \$10	\$12	■JAN2020
T7 T8 NON-TCM TERM. TOTAL RETAIL T1 T2 T3 T6 TBIT TCM TERM.	\$8.76 \$7.41 \$9.28 \$8.97 JANUARY 2020 \$3.81 \$4.12 \$2.04 \$3.91 \$8.28 \$5.17	\$8.36 \$7.40 \$9.30 \$8.89 JANUARY 2019 \$3.68 \$4.07 \$1.71 \$4.05 \$9.82 \$5.62	+4.8% +0.2% -0.2% +0.9% CHANGE +3.4% +1.0% +19.1% -3.5% -15.6% -8.0%	T7 T8 \$0 \$2 T1 T2 T3 T6 TBIT	2 \$4 \$6	\$8 \$10	\$12	■JAN2020
T7 T8 NON-TCM TERM. TOTAL RETAIL T1 T2 T3 T6 TBIT TCM TERM. T4	\$8.76 \$7.41 \$9.28 \$8.97 JANUARY 2020 \$3.81 \$4.12 \$2.04 \$3.91 \$8.28 \$5.17 \$4.36	\$8.36 \$7.40 \$9.30 \$8.89 JANUARY 2019 \$3.68 \$4.07 \$1.71 \$4.05 \$9.82 \$5.62 \$4.33	+4.8% +0.2% -0.2% +0.9% CHANGE +3.4% +1.0% +19.1% -3.5% -15.6% -8.0% +0.8%	T7 T8 \$0 \$2 T1 T2 T3 T6 TBIT T4	2 \$4 \$6	\$8 \$10	\$12	■JAN2020
T7 T8 NON-TCM TERM. TOTAL RETAIL T1 T2 T3 T6 TBIT TCM TERM.	\$8.76 \$7.41 \$9.28 \$8.97 JANUARY 2020 \$3.81 \$4.12 \$2.04 \$3.91 \$8.28 \$5.17 \$4.36 \$3.19	\$8.36 \$7.40 \$9.30 \$8.89 JANUARY 2019 \$3.68 \$4.07 \$1.71 \$4.05 \$9.82 \$5.62 \$4.33 \$3.33	+4.8% +0.2% -0.2% +0.9% CHANGE +3.4% +1.0% +19.1% -3.5% -15.6% -8.0%	T7 T8 \$0 \$2 T1 T2 T3 T6 TBIT	2 \$4 \$6	\$8 \$10	\$12	■JAN2020
T7 T8 NON-TCM TERM. TOTAL RETAIL T1 T2 T3 T6 TBIT TCM TERM. T4	\$8.76 \$7.41 \$9.28 \$8.97 JANUARY 2020 \$3.81 \$4.12 \$2.04 \$3.91 \$8.28 \$5.17 \$4.36	\$8.36 \$7.40 \$9.30 \$8.89 JANUARY 2019 \$3.68 \$4.07 \$1.71 \$4.05 \$9.82 \$5.62 \$4.33	+4.8% +0.2% -0.2% +0.9% CHANGE +3.4% +1.0% +19.1% -3.5% -15.6% -8.0% +0.8%	T7 T8 \$0 \$2 T1 T2 T3 T6 TBIT T4	\$4 \$6	\$8 \$10	\$12	■JAN2020
T7 T8 NON-TCM TERM. TOTAL RETAIL T1 T2 T3 T6 TBIT TCM TERM. T4 T5	\$8.76 \$7.41 \$9.28 \$8.97 JANUARY 2020 \$3.81 \$4.12 \$2.04 \$3.91 \$8.28 \$5.17 \$4.36 \$3.19	\$8.36 \$7.40 \$9.30 \$8.89 JANUARY 2019 \$3.68 \$4.07 \$1.71 \$4.05 \$9.82 \$5.62 \$4.33 \$3.33	+4.8% +0.2% -0.2% +0.9% CHANGE +3.4% +1.0% +19.1% -3.5% -15.6% -8.0% +0.8% -4.2%	T7 T8 \$0 \$2 T1 T2 T3 T6 TBIT T4 T5 T7	\$4 \$6	\$8 \$10	\$12	■JAN2020
T7 T8 NON-TCM TERM. TOTAL RETAIL T1 T2 T3 T6 TBIT TCM TERM. T4 T5 T7	\$8.76 \$7.41 \$9.28 \$8.97 JANUARY 2020 \$3.81 \$4.12 \$2.04 \$3.91 \$8.28 \$5.17 \$4.36 \$3.19 \$4.42	\$8.36 \$7.40 \$9.30 \$8.89 JANUARY 2019 \$3.68 \$4.07 \$1.71 \$4.05 \$9.82 \$5.62 \$4.33 \$3.33 \$4.26	+4.8% +0.2% -0.2% +0.9% CHANGE +3.4% +1.0% +19.1% -3.5% -15.6% -8.0% +0.8% -4.2% +3.8%	T7 T8 \$0 \$2 T1 T2 T3 T6 TBIT T4 T5 T7 T8				■ JAN2020 ■ JAN2019
T7 T8 NON-TCM TERM. TOTAL RETAIL T1 T2 T3 T6 TBIT TCM TERM. T4 T5 T7 T8 NON-TCM TERM.	\$8.76 \$7.41 \$9.28 \$8.97 JANUARY 2020 \$3.81 \$4.12 \$2.04 \$3.91 \$8.28 \$5.17 \$4.36 \$3.19 \$4.42 \$2.04 \$3.81	\$8.36 \$7.40 \$9.30 \$8.89 JANUARY 2019 \$3.68 \$4.07 \$1.71 \$4.05 \$9.82 \$5.62 \$4.33 \$3.33 \$4.26 \$1.96 \$3.77	+4.8% +0.2% -0.2% +0.9% CHANGE +3.4% +1.0% +19.1% -3.5% -15.6% -8.0% +0.8% -4.2% +3.8% +4.3% +1.1%	T7 T8 \$0 \$2 T1 T2 T3 T6 TBIT T4 T5 T7 T8		\$8 \$10	\$12	■JAN2020
T7 T8 NON-TCM TERM. TOTAL RETAIL T1 T2 T3 T6 TBIT TCM TERM. T4 T5 T7 T8 NON-TCM TERM. TOTAL	\$8.76 \$7.41 \$9.28 \$8.97 JANUARY 2020 \$3.81 \$4.12 \$2.04 \$3.91 \$8.28 \$5.17 \$4.36 \$3.19 \$4.42 \$2.04 \$3.81 \$4.64	\$8.36 \$7.40 \$9.30 \$8.89 JANUARY 2019 \$3.68 \$4.07 \$1.71 \$4.05 \$9.82 \$5.62 \$4.33 \$3.33 \$4.26 \$1.96 \$3.77 \$4.92	+4.8% +0.2% -0.2% +0.9% CHANGE +3.4% +1.0% +19.1% -3.5% -15.6% -8.0% +0.8% -4.2% +3.8% +4.3% +1.1% -5.6%	T7 T8 \$0 \$2 T1 T2 T3 T6 TBIT T4 T5 T7 T8				■ JAN2020 ■ JAN2019
T7 T8 NON-TCM TERM. TOTAL RETAIL T1 T2 T3 T6 TBIT TCM TERM. T4 T5 T7 T8 NON-TCM TERM.	\$8.76 \$7.41 \$9.28 \$8.97 JANUARY 2020 \$3.81 \$4.12 \$2.04 \$3.91 \$8.28 \$5.17 \$4.36 \$3.19 \$4.42 \$2.04 \$3.81	\$8.36 \$7.40 \$9.30 \$8.89 JANUARY 2019 \$3.68 \$4.07 \$1.71 \$4.05 \$9.82 \$5.62 \$4.33 \$3.33 \$4.26 \$1.96 \$3.77	+4.8% +0.2% -0.2% +0.9% CHANGE +3.4% +1.0% +19.1% -3.5% -15.6% -8.0% +0.8% -4.2% +3.8% +4.3% +1.1%	T7 T8 \$0 \$2 T1 T2 T3 T6 TBIT T4 T5 T7 T8 \$0				■ JAN2020 ■ JAN2019
T7 T8 NON-TCM TERM. TOTAL RETAIL T1 T2 T3 T6 TBIT TCM TERM. T4 T5 T7 T8 NON-TCM TERM. TOTAL	\$8.76 \$7.41 \$9.28 \$8.97 JANUARY 2020 \$3.81 \$4.12 \$2.04 \$3.91 \$8.28 \$5.17 \$4.36 \$3.19 \$4.42 \$2.04 \$3.81 \$4.64	\$8.36 \$7.40 \$9.30 \$8.89 JANUARY 2019 \$3.68 \$4.07 \$1.71 \$4.05 \$9.82 \$5.62 \$4.33 \$3.33 \$4.26 \$1.96 \$3.77 \$4.92	+4.8% +0.2% -0.2% +0.9% CHANGE +3.4% +1.0% +19.1% -3.5% -15.6% -8.0% +0.8% -4.2% +3.8% +4.3% +1.1% -5.6%	T7 T8 \$0 \$2 T1 T2 T3 T6 TBIT T4 T5 T7 T8 \$0 \$				■ JAN2020 ■ JAN2019
T7 T8 NON-TCM TERM. TOTAL RETAIL T1 T2 T3 T6 TBIT TCM TERM. T4 T5 T7 T8 NON-TCM TERM. TOTAL SERVICES	\$8.76 \$7.41 \$9.28 \$8.97 JANUARY 2020 \$3.81 \$4.12 \$2.04 \$3.91 \$8.28 \$5.17 \$4.36 \$3.19 \$4.42 \$2.04 \$3.81 \$4.64 JANUARY 2020 \$1.65	\$8.36 \$7.40 \$9.30 \$8.89 JANUARY 2019 \$3.68 \$4.07 \$1.71 \$4.05 \$9.82 \$5.62 \$4.33 \$3.33 \$4.26 \$1.96 \$3.77 \$4.92 JANUARY 2019	+4.8% +0.2% -0.2% +0.9% CHANGE +3.4% +1.0% +19.1% -3.5% -15.6% -8.0% +0.8% -4.2% +3.8% +4.3% +1.1% -5.6% CHANGE	T7 T8 \$0 \$2 T1 T2 T3 T6 TBIT T4 T5 T7 T8 \$0 \$				■ JAN2020 ■ JAN2019
T7 T8 NON-TCM TERM. TOTAL RETAIL T1 T2 T3 T6 TBIT TCM TERM. T4 T5 T7 T8 NON-TCM TERM. TOTAL SERVICES T1 T2	\$8.76 \$7.41 \$9.28 \$8.97 JANUARY 2020 \$3.81 \$4.12 \$2.04 \$3.91 \$8.28 \$5.17 \$4.36 \$3.19 \$4.42 \$2.04 \$3.81 \$4.64 JANUARY 2020 \$1.65 \$3.09	\$8.36 \$7.40 \$9.30 \$8.89 JANUARY 2019 \$3.68 \$4.07 \$1.71 \$4.05 \$9.82 \$5.62 \$4.33 \$3.33 \$4.26 \$1.96 \$3.77 \$4.92 JANUARY 2019 \$1.15 \$3.00	+4.8% +0.2% -0.2% +0.9% CHANGE +3.4% +1.0% +19.1% -3.5% -15.6% -8.0% +0.8% -4.2% +3.8% +1.1% -5.6% CHANGE +43.0% +3.0%	T7 T8 \$0 \$2 T1 T2 T3 T6 TBIT T4 T5 T7 T8 \$0 \$				■ JAN2020 ■ JAN2019
T7 T8 NON-TCM TERM. TOTAL RETAIL T1 T2 T3 T6 TBIT TCM TERM. T4 T5 T7 T8 NON-TCM TERM. TOTAL SERVICES T1 T2 T3	\$8.76 \$7.41 \$9.28 \$8.97 JANUARY 2020 \$3.81 \$4.12 \$2.04 \$3.91 \$8.28 \$5.17 \$4.36 \$3.19 \$4.42 \$2.04 \$3.81 \$4.64 JANUARY 2020 \$1.65 \$3.09 \$1.16	\$8.36 \$7.40 \$9.30 \$8.89 JANUARY 2019 \$3.68 \$4.07 \$1.71 \$4.05 \$9.82 \$5.62 \$4.33 \$3.33 \$4.26 \$1.96 \$3.77 \$4.92 JANUARY 2019 \$1.15 \$3.00 \$0.97	+4.8% +0.2% -0.2% +0.9% CHANGE +3.4% +1.0% +19.1% -3.5% -15.6% -8.0% +0.8% -4.2% +3.8% +4.3% +1.1% -5.6% CHANGE +43.0% +3.0% +20.0%	T7 T8 \$0 \$2 T1 T2 T3 T6 TBIT T4 T5 T7 T8 \$0 \$			\$10	JAN2020 JAN2019 \$12
T7 T8 NON-TCM TERM. TOTAL RETAIL T1 T2 T3 T6 TBIT TCM TERM. T4 T5 T7 T8 NON-TCM TERM. TOTAL SERVICES T1 T2 T3 T4	\$8.76 \$7.41 \$9.28 \$8.97 JANUARY 2020 \$3.81 \$4.12 \$2.04 \$3.91 \$8.28 \$5.17 \$4.36 \$3.19 \$4.42 \$2.04 \$3.81 \$4.64 JANUARY 2020 \$1.65 \$3.09 \$1.16 \$2.21	\$8.36 \$7.40 \$9.30 \$8.89 JANUARY 2019 \$3.68 \$4.07 \$1.71 \$4.05 \$9.82 \$5.62 \$4.33 \$3.33 \$4.26 \$1.96 \$3.77 \$4.92 JANUARY 2019 \$1.15 \$3.00 \$0.97 \$2.37	+4.8% +0.2% -0.2% +0.9% CHANGE +3.4% +1.0% +19.1% -3.5% -15.6% -8.0% +0.8% -4.2% +3.8% +4.3% +1.1% -5.6% CHANGE +43.0% +3.0% +20.0% -7.0%	T7 T8 \$0 \$2 T1 T2 T3 T6 TBIT T4 T5 T7 T8 \$0 \$9			\$10	■ JAN2020 ■ JAN2019
T7 T8 NON-TCM TERM. TOTAL RETAIL T1 T2 T3 T6 TBIT TCM TERM. T4 T5 T7 T8 NON-TCM TERM. TOTAL SERVICES T1 T2 T3 T4 T5	\$8.76 \$7.41 \$9.28 \$8.97 JANUARY 2020 \$3.81 \$4.12 \$2.04 \$3.91 \$8.28 \$5.17 \$4.36 \$3.19 \$4.42 \$2.04 \$3.81 \$4.64 JANUARY 2020 \$1.65 \$3.09 \$1.16 \$2.21 \$0.94	\$8.36 \$7.40 \$9.30 \$8.89 JANUARY 2019 \$3.68 \$4.07 \$1.71 \$4.05 \$9.82 \$5.62 \$4.33 \$3.33 \$4.26 \$1.96 \$3.77 \$4.92 JANUARY 2019 \$1.15 \$3.00 \$0.97 \$2.37 \$0.99	+4.8% +0.2% -0.2% +0.9% CHANGE +3.4% +1.0% +19.1% -3.5% -15.6% -8.0% +0.8% -4.2% +3.8% +4.3% +1.1% -5.6% CHANGE +43.0% +3.0% +20.0% -7.0% -5.0%	T7 T8 \$0 \$2 T1 T2 T3 T6 TBIT T4 T5 T7 T8 \$0 \$0 \$1			\$10	■JAN2020 ■JAN2019 \$12
T7 T8 NON-TCM TERM. TOTAL RETAIL T1 T2 T3 T6 TBIT TCM TERM. T4 T5 T7 T8 NON-TCM TERM. TOTAL SERVICES T1 T2 T3 T4 T5 T6	\$8.76 \$7.41 \$9.28 \$8.97 JANUARY 2020 \$3.81 \$4.12 \$2.04 \$3.91 \$8.28 \$5.17 \$4.36 \$3.19 \$4.42 \$2.04 \$3.81 \$4.64 JANUARY 2020 \$1.65 \$3.09 \$1.16 \$2.21 \$0.94 \$1.66	\$8.36 \$7.40 \$9.30 \$8.89 JANUARY 2019 \$3.68 \$4.07 \$1.71 \$4.05 \$9.82 \$5.62 \$4.33 \$3.33 \$4.26 \$1.96 \$3.77 \$4.92 JANUARY 2019 \$1.15 \$3.00 \$0.97 \$2.37 \$0.99 \$1.73	+4.8% +0.2% -0.2% +0.9% CHANGE +3.4% +1.0% +19.1% -3.5% -15.6% -8.0% +0.8% -4.2% +3.8% +4.3% +1.1% -5.6% CHANGE +43.0% +3.0% +20.0% -7.0% -5.0% -4.1%	T7 T8 \$0 \$2 T1 T2 T3 T6 TBIT T4 T5 T7 T8 \$0 \$0 \$2			\$10	JAN2020 JAN2019 \$12
T7 T8 NON-TCM TERM. TOTAL RETAIL T1 T2 T3 T6 TBIT TCM TERM. T4 T5 T7 T8 NON-TCM TERM. TOTAL SERVICES T1 T2 T3 T4 T5	\$8.76 \$7.41 \$9.28 \$8.97 JANUARY 2020 \$3.81 \$4.12 \$2.04 \$3.91 \$8.28 \$5.17 \$4.36 \$3.19 \$4.42 \$2.04 \$3.81 \$4.64 JANUARY 2020 \$1.65 \$3.09 \$1.16 \$2.21 \$0.94	\$8.36 \$7.40 \$9.30 \$8.89 JANUARY 2019 \$3.68 \$4.07 \$1.71 \$4.05 \$9.82 \$5.62 \$4.33 \$3.33 \$4.26 \$1.96 \$3.77 \$4.92 JANUARY 2019 \$1.15 \$3.00 \$0.97 \$2.37 \$0.99	+4.8% +0.2% -0.2% +0.9% CHANGE +3.4% +1.0% +19.1% -3.5% -15.6% -8.0% +0.8% -4.2% +3.8% +4.3% +1.1% -5.6% CHANGE +43.0% +3.0% +20.0% -7.0% -5.0%	T7 T8 \$0 \$2 T1 T2 T3 T6 TBIT T4 T5 T7 T8 \$0 \$0 \$ T1 T2 T3 T4 T5 T7 T8 \$0 \$0			\$10	■JAN2020 ■JAN2019 \$12
T7 T8 NON-TCM TERM. TOTAL RETAIL T1 T2 T3 T6 TBIT TCM TERM. T4 T5 T7 T8 NON-TCM TERM. TOTAL SERVICES T1 T2 T3 T4 T5 T6	\$8.76 \$7.41 \$9.28 \$8.97 JANUARY 2020 \$3.81 \$4.12 \$2.04 \$3.91 \$8.28 \$5.17 \$4.36 \$3.19 \$4.42 \$2.04 \$3.81 \$4.64 JANUARY 2020 \$1.65 \$3.09 \$1.16 \$2.21 \$0.94 \$1.66	\$8.36 \$7.40 \$9.30 \$8.89 JANUARY 2019 \$3.68 \$4.07 \$1.71 \$4.05 \$9.82 \$5.62 \$4.33 \$3.33 \$4.26 \$1.96 \$3.77 \$4.92 JANUARY 2019 \$1.15 \$3.00 \$0.97 \$2.37 \$0.99 \$1.73	+4.8% +0.2% -0.2% +0.9% CHANGE +3.4% +1.0% +19.1% -3.5% -15.6% -8.0% +0.8% -4.2% +3.8% +4.3% +1.1% -5.6% CHANGE +43.0% +3.0% +20.0% -7.0% -5.0% -4.1%	T7 T8 \$0 \$2 T1 T2 T3 T6 TBIT T4 T5 T7 T8 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0			\$10	■JAN2020 ■JAN2019 \$12
T7 T8 NON-TCM TERM. TOTAL RETAIL T1 T2 T3 T6 TBIT TCM TERM. T4 T5 T7 T8 NON-TCM TERM. TOTAL SERVICES T1 T2 T3 T4 T5 T6 T7 T8	\$8.76 \$7.41 \$9.28 \$8.97 JANUARY 2020 \$3.81 \$4.12 \$2.04 \$3.91 \$8.28 \$5.17 \$4.36 \$3.19 \$4.42 \$2.04 \$3.81 \$4.64 JANUARY 2020 \$1.65 \$3.09 \$1.16 \$2.21 \$0.94 \$1.66 \$1.48 \$0.19	\$8.36 \$7.40 \$9.30 \$8.89 JANUARY 2019 \$3.68 \$4.07 \$1.71 \$4.05 \$9.82 \$5.62 \$4.33 \$3.33 \$4.26 \$1.96 \$3.77 \$4.92 JANUARY 2019 \$1.15 \$3.00 \$0.97 \$2.37 \$0.99 \$1.73 \$1.64 \$0.29	+4.8% +0.2% -0.2% +0.9% CHANGE +3.4% +1.0% +19.1% -3.5% -15.6% -8.0% +0.8% -4.2% +3.8% +4.3% +1.1% -5.6% CHANGE +43.0% +3.0% +20.0% -7.0% -5.0% -4.1% -9.9% -33.2%	T7 T8 \$0 \$2 T1 T2 T3 T6 TBIT T4 T5 T7 T8 \$0 \$0 \$ T1 T2 T3 T4 T5 T7 T8 \$0 \$0			\$10	■JAN2020 ■JAN2019 \$12
T7 T8 NON-TCM TERM. TOTAL RETAIL T1 T2 T3 T6 TBIT TCM TERM. T4 T5 T7 T8 NON-TCM TERM. TOTAL SERVICES T1 T2 T3 T4 T5 T6 T7 T8 T8 T1 T2 T3 T4 T5 T6 T7 T8	\$8.76 \$7.41 \$9.28 \$8.97 JANUARY 2020 \$3.81 \$4.12 \$2.04 \$3.91 \$8.28 \$5.17 \$4.36 \$3.19 \$4.42 \$2.04 \$3.81 \$4.64 JANUARY 2020 \$1.65 \$3.09 \$1.16 \$2.21 \$0.94 \$1.66 \$1.48 \$0.19 \$5.29	\$8.36 \$7.40 \$9.30 \$8.89 JANUARY 2019 \$3.68 \$4.07 \$1.71 \$4.05 \$9.82 \$5.62 \$4.33 \$3.33 \$4.26 \$1.96 \$3.77 \$4.92 JANUARY 2019 \$1.15 \$3.00 \$0.97 \$2.37 \$0.99 \$1.73 \$1.64 \$0.29 \$5.82	+4.8% +0.2% -0.2% +0.9% CHANGE +3.4% +1.0% +19.1% -3.5% -15.6% -8.0% +0.8% -4.2% +3.8% +4.3% +1.1% -5.6% CHANGE +43.0% +3.0% +20.0% -7.0% -5.0% -4.1% -9.9% -33.2% -9.0%	T7 T8 \$0 \$2 T1 T2 T3 T6 TBIT T4 T5 T7 T8 \$0 \$0 \$ T1 T2 T3 T4 T5 T7 T8 T8 TBIT	52 \$4 \$	66 \$8	\$10	■JAN2020 ■JAN2019 \$12 ■JAN2020 ■JAN2019
T7 T8 NON-TCM TERM. TOTAL RETAIL T1 T2 T3 T6 TBIT TCM TERM. T4 T5 T7 T8 NON-TCM TERM. TOTAL SERVICES T1 T2 T3 T4 T5 T6 T7 T8	\$8.76 \$7.41 \$9.28 \$8.97 JANUARY 2020 \$3.81 \$4.12 \$2.04 \$3.91 \$8.28 \$5.17 \$4.36 \$3.19 \$4.42 \$2.04 \$3.81 \$4.64 JANUARY 2020 \$1.65 \$3.09 \$1.16 \$2.21 \$0.94 \$1.66 \$1.48 \$0.19	\$8.36 \$7.40 \$9.30 \$8.89 JANUARY 2019 \$3.68 \$4.07 \$1.71 \$4.05 \$9.82 \$5.62 \$4.33 \$3.33 \$4.26 \$1.96 \$3.77 \$4.92 JANUARY 2019 \$1.15 \$3.00 \$0.97 \$2.37 \$0.99 \$1.73 \$1.64 \$0.29	+4.8% +0.2% -0.2% +0.9% CHANGE +3.4% +1.0% +19.1% -3.5% -15.6% -8.0% +0.8% -4.2% +3.8% +4.3% +1.1% -5.6% CHANGE +43.0% +3.0% +20.0% -7.0% -5.0% -4.1% -9.9% -33.2%	T7 T8 \$0 \$2 T1 T2 T3 T6 TBIT T4 T5 T7 T8 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	52 \$4 \$		\$10	■JAN2020 ■JAN2019 \$12
T7 T8 NON-TCM TERM. TOTAL RETAIL T1 T2 T3 T6 TBIT TCM TERM. T4 T5 T7 T8 NON-TCM TERM. TOTAL SERVICES T1 T2 T3 T4 T5 T6 T7 T8 T8 T1 T2 T3 T4 T5 T6 T7 T8	\$8.76 \$7.41 \$9.28 \$8.97 JANUARY 2020 \$3.81 \$4.12 \$2.04 \$3.91 \$8.28 \$5.17 \$4.36 \$3.19 \$4.42 \$2.04 \$3.81 \$4.64 JANUARY 2020 \$1.65 \$3.09 \$1.16 \$2.21 \$0.94 \$1.66 \$1.48 \$0.19 \$5.29	\$8.36 \$7.40 \$9.30 \$8.89 JANUARY 2019 \$3.68 \$4.07 \$1.71 \$4.05 \$9.82 \$5.62 \$4.33 \$3.33 \$4.26 \$1.96 \$3.77 \$4.92 JANUARY 2019 \$1.15 \$3.00 \$0.97 \$2.37 \$0.99 \$1.73 \$1.64 \$0.29 \$5.82	+4.8% +0.2% -0.2% +0.9% CHANGE +3.4% +1.0% +19.1% -3.5% -15.6% -8.0% +0.8% -4.2% +3.8% +4.3% +1.1% -5.6% CHANGE +43.0% +3.0% +20.0% -7.0% -5.0% -4.1% -9.9% -33.2% -9.0%	T7 T8 \$0 \$2 T1 T2 T3 T6 TBIT T4 T5 T7 T8 \$0 \$0 \$ T1 T2 T3 T4 T5 T7 T8 T8 TBIT	52 \$4 \$	66 \$8	\$10	■JAN2020 ■JAN2019 \$12 ■JAN2020 ■JAN2019
T7 T8 NON-TCM TERM. TOTAL RETAIL T1 T2 T3 T6 TBIT TCM TERM. T4 T5 T7 T8 NON-TCM TERM. TOTAL SERVICES T1 T2 T3 T4 T5 T6 T7 T8 TBIT TTT TTT TTT TTT TTT TTT TTT TTT TT	\$8.76 \$7.41 \$9.28 \$8.97 JANUARY 2020 \$3.81 \$4.12 \$2.04 \$3.91 \$8.28 \$5.17 \$4.36 \$3.19 \$4.42 \$2.04 \$3.81 \$4.64 JANUARY 2020 \$1.65 \$3.09 \$1.16 \$2.21 \$0.94 \$1.66 \$1.48 \$0.19 \$5.29 \$2.45	\$8.36 \$7.40 \$9.30 \$8.89 JANUARY 2019 \$3.68 \$4.07 \$1.71 \$4.05 \$9.82 \$5.62 \$4.33 \$3.33 \$4.26 \$1.96 \$3.77 \$4.92 JANUARY 2019 \$1.15 \$3.00 \$0.97 \$2.37 \$0.99 \$1.73 \$1.64 \$0.29 \$5.82 \$2.52	+4.8% +0.2% -0.2% +0.9% CHANGE +3.4% +1.0% +19.1% -3.5% -15.6% -8.0% +0.8% -4.2% +3.8% +4.3% +1.1% -5.6% CHANGE +43.0% +3.0% +20.0% -7.0% -5.0% -4.1% -9.9% -33.2% -9.0% -2.7%	T7 T8 \$0 \$2 T1 T2 T3 T6 TBIT T4 T5 T7 T8 \$0 \$0 \$ T1 T2 T3 T4 T5 T7 T8 T8 TBIT	52 \$4 \$	66 \$8	\$10	■JAN2020 ■JAN2019 \$12 ■JAN2020 ■JAN2019
T7 T8 NON-TCM TERM. TOTAL RETAIL T1 T2 T3 T6 TBIT TCM TERM. T4 T5 T7 T8 NON-TCM TERM. TOTAL SERVICES T1 T2 T3 T4 T5 T6 T7 T8 TBIT TCM TERM. TOTAL RAC	\$8.76 \$7.41 \$9.28 \$8.97 JANUARY 2020 \$3.81 \$4.12 \$2.04 \$3.91 \$8.28 \$5.17 \$4.36 \$3.19 \$4.42 \$2.04 \$3.81 \$4.64 JANUARY 2020 \$1.65 \$3.09 \$1.16 \$2.21 \$0.94 \$1.66 \$1.48 \$0.19 \$5.29 \$2.45	\$8.36 \$7.40 \$9.30 \$8.89 JANUARY 2019 \$3.68 \$4.07 \$1.71 \$4.05 \$9.82 \$5.62 \$4.33 \$3.33 \$4.26 \$1.96 \$3.77 \$4.92 JANUARY 2019 \$1.15 \$3.00 \$0.97 \$2.37 \$0.99 \$1.73 \$1.64 \$0.29 \$5.82 \$2.52	+4.8% +0.2% -0.2% +0.9% CHANGE +3.4% +1.0% +19.1% -3.5% -15.6% -8.0% +0.8% -4.2% +3.8% +4.3% +1.1% -5.6% CHANGE +43.0% +3.0% +20.0% -7.0% -5.0% -4.1% -9.9% -33.2% -9.0% -2.7%	T7 T8 \$0 \$2 T1 T2 T3 T6 TBIT T4 T5 T7 T8 \$0 \$0 \$1 T1 T2 T3 T4 T5 T6 T7 T8 T8 \$0 \$0 \$1	52 \$4 \$	66 \$8	\$10	■JAN2020 ■JAN2019 \$12 ■JAN2020 ■JAN2019
T7 T8 NON-TCM TERM. TOTAL RETAIL T1 T2 T3 T6 TBIT TCM TERM. T4 T5 T7 T8 NON-TCM TERM. TOTAL SERVICES T1 T2 T3 T4 T5 T6 T7 T8 T8 THIT TTTT TTTT TTTT TTTT TTTT TTT	\$8.76 \$7.41 \$9.28 \$8.97 JANUARY 2020 \$3.81 \$4.12 \$2.04 \$3.91 \$8.28 \$5.17 \$4.36 \$3.19 \$4.42 \$2.04 \$3.81 \$4.64 JANUARY 2020 \$1.65 \$3.09 \$1.16 \$2.21 \$0.94 \$1.66 \$1.48 \$0.19 \$5.29 \$2.45	\$8.36 \$7.40 \$9.30 \$8.89 JANUARY 2019 \$3.68 \$4.07 \$1.71 \$4.05 \$9.82 \$5.62 \$4.33 \$3.33 \$4.26 \$1.96 \$3.77 \$4.92 JANUARY 2019 \$1.15 \$3.00 \$0.97 \$2.37 \$0.99 \$1.73 \$1.64 \$0.29 \$5.82 \$2.52	+4.8% +0.2% -0.2% +0.9% CHANGE +3.4% +1.0% +19.1% -3.5% -15.6% -8.0% +0.8% -4.2% +3.8% +4.3% +1.1% -5.6% CHANGE +43.0% +3.0% +20.0% -7.0% -5.0% -4.1% -9.9% -33.2% -9.0% -2.7%	T7 T8 \$0 \$2 T1 T2 T3 T6 TBIT T4 T5 T7 T8 \$0 \$0 \$ T1 T2 T3 T4 T5 T7 T8 T8 TBIT	52 \$4 \$	66 \$8	\$10	JAN2020 JAN2019 \$12 JAN2020 JAN2019
T7 T8 NON-TCM TERM. TOTAL RETAIL T1 T2 T3 T6 TBIT TCM TERM. T4 T5 T7 T8 NON-TCM TERM. TOTAL SERVICES T1 T2 T3 T4 T5 T6 T7 T8 TBIT TCM TERM. TOTAL RAC	\$8.76 \$7.41 \$9.28 \$8.97 JANUARY 2020 \$3.81 \$4.12 \$2.04 \$3.91 \$8.28 \$5.17 \$4.36 \$3.19 \$4.42 \$2.04 \$3.81 \$4.64 JANUARY 2020 \$1.65 \$3.09 \$1.16 \$2.21 \$0.94 \$1.66 \$1.48 \$0.19 \$5.29 \$2.45	\$8.36 \$7.40 \$9.30 \$8.89 JANUARY 2019 \$3.68 \$4.07 \$1.71 \$4.05 \$9.82 \$5.62 \$4.33 \$3.33 \$4.26 \$1.96 \$3.77 \$4.92 JANUARY 2019 \$1.15 \$3.00 \$0.97 \$2.37 \$0.99 \$1.73 \$1.64 \$0.29 \$5.82 \$2.52 JANUARY 2019	+4.8% +0.2% -0.2% +0.9% CHANGE +3.4% +1.0% +19.1% -3.5% -15.6% -8.0% +0.8% -4.2% +3.8% +4.3% +1.1% -5.6% CHANGE +43.0% +3.0% +20.0% -7.0% -5.0% -4.1% -9.9% -33.2% -9.0% -2.7% CHANGE	T7 T8 \$0 \$2 T1 T2 T3 T6 TBIT T4 T5 T7 T8 \$0 \$0 \$1 T1 T2 T3 T4 T5 T6 T7 T8 T8 \$0 \$0 \$1	52 \$4 \$	66 \$8	\$10	■ JAN2020 ■ JAN2019 \$12 ■ JAN2020 ■ JAN2019
T7 T8 NON-TCM TERM. TOTAL RETAIL T1 T2 T3 T6 TBIT TCM TERM. T4 T5 T7 T8 NON-TCM TERM. TOTAL SERVICES T1 T2 T3 T4 T5 T6 T7 T8 TBIT TCM TERM. TOTAL RAC LAX	\$8.76 \$7.41 \$9.28 \$8.97 JANUARY 2020 \$3.81 \$4.12 \$2.04 \$3.91 \$8.28 \$5.17 \$4.36 \$3.19 \$4.42 \$2.04 \$3.81 \$4.64 JANUARY 2020 \$1.65 \$3.09 \$1.16 \$2.21 \$0.94 \$1.66 \$1.48 \$0.19 \$5.29 \$2.45 JANUARY 2020	\$8.36 \$7.40 \$9.30 \$8.89 JANUARY 2019 \$3.68 \$4.07 \$1.71 \$4.05 \$9.82 \$5.62 \$4.33 \$3.33 \$4.26 \$1.96 \$3.77 \$4.92 JANUARY 2019 \$1.15 \$3.00 \$0.97 \$2.37 \$0.99 \$1.73 \$1.64 \$0.29 \$5.82 \$2.52 JANUARY 2019	+4.8% +0.2% -0.2% +0.9% CHANGE +3.4% +1.0% +19.1% -3.5% -15.6% -8.0% +0.8% -4.2% +3.8% +4.3% +1.1% -5.6% CHANGE +43.0% +3.0% +20.0% -7.0% -5.0% -4.1% -9.9% -33.2% -9.0% -2.7% CHANGE +3.1%	T7 T8 \$0 \$2 T1 T2 T3 T6 TBIT T4 T5 T7 T8 \$0 \$0 \$1 T1 T2 T3 T4 T5 T6 T7 T8 T8 \$0 \$0 \$1	52 \$4 \$	66 \$8	\$10	■ JAN2020 ■ JAN2019 \$12 ■ JAN2020 ■ JAN2019
T7 T8 NON-TCM TERM. TOTAL RETAIL T1 T2 T3 T6 TBIT TCM TERM. T4 T5 T7 T8 NON-TCM TERM. TOTAL SERVICES T1 T2 T3 T4 T5 T6 T7 T8 TBIT TCM TERM. TOTAL RAC	\$8.76 \$7.41 \$9.28 \$8.97 JANUARY 2020 \$3.81 \$4.12 \$2.04 \$3.91 \$8.28 \$5.17 \$4.36 \$3.19 \$4.42 \$2.04 \$3.81 \$4.64 JANUARY 2020 \$1.65 \$3.09 \$1.16 \$2.21 \$0.94 \$1.66 \$1.48 \$0.19 \$5.29 \$2.45	\$8.36 \$7.40 \$9.30 \$8.89 JANUARY 2019 \$3.68 \$4.07 \$1.71 \$4.05 \$9.82 \$5.62 \$4.33 \$3.33 \$4.26 \$1.96 \$3.77 \$4.92 JANUARY 2019 \$1.15 \$3.00 \$0.97 \$2.37 \$0.99 \$1.73 \$1.64 \$0.29 \$5.82 \$2.52 JANUARY 2019	+4.8% +0.2% -0.2% +0.9% CHANGE +3.4% +1.0% +19.1% -3.5% -15.6% -8.0% +0.8% -4.2% +3.8% +4.3% +1.1% -5.6% CHANGE +43.0% +3.0% +20.0% -7.0% -5.0% -4.1% -9.9% -33.2% -9.0% -2.7% CHANGE	T7 T8 \$0 \$2 T1 T2 T3 T6 TBIT T4 T5 T7 T8 \$0 \$0 \$1 T1 T2 T3 T4 T5 T6 T7 T8 T8 \$0 \$0 \$1	52 \$4 \$	\$4 \$6	\$10	■ JAN2020 ■ JAN2019 \$12 ■ JAN2020 ■ JAN2019

¹ Duty Free sales per enplanement (SPE) is based on international enplaned passengers (PAX), while all the others are based on all enplaned PAX.

² With the one exception being Duty Free SPE in T5 in which the all enplaned PAX numbers are used as the denominator instead of the international enplaned PAX numbers.