



## ***Doing Business with Los Angeles World Airports***

### **Monthly Workshop**

**December 4, 2024**

## **A G E N D A**

- |              |  |                                |
|--------------|--|--------------------------------|
| <b>9:00</b>  | <b>Introduction – Business Opportunities –<br/>Competitive Processes (RFP/RFBs)</b>            | <i>SABRINA TASKER-CLEMENTS</i> |
| <b>9:20</b>  | <b>The Development Group Overview</b>  | <i>SOPHIA CAVALLI</i>          |
| <b>9:30</b>  | <b>Concessions Overview</b>  | <i>MONICA TUCKER</i>           |
| <b>9:40</b>  | <b>Registering on RAMP Demo</b>  | <i>JOON LEE</i>                |
| <b>9:50</b>  | <b>Business Assistance Programs:</b>   |                                |
|              | <ul style="list-style-type: none"><li>• Business, Jobs, and Social Responsibility</li></ul>    | <i>ESTHER LANDIN</i>           |
|              | <ul style="list-style-type: none"><li>• First Source Hiring Program</li></ul>                  | <i>ESTHER LANDIN</i>           |
|              | <ul style="list-style-type: none"><li>• Contractor Development &amp; Bonding Program</li></ul> | <i>RENATA TORRES</i>           |
| <b>10:15</b> | <b>Certification</b>   | <i>PAUL MAN</i>                |
| <b>10:30</b> | <b>Administrative Requirements</b>   | <i>ASHLEY FRIERSON</i>         |